

State of Washington
Office of the Insurance Commissioner
2000 Washington Market Share and Loss Ratio
Line of Business: Accident and Health - Group

Top 40 Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

| Rank | Company Name | NAIC Code | Dom | Type(1) | Premiums Written | Market Share | Premiums Earned | Losses Incurred(2) | Loss Ratio | Enrollment(3) |
|-----------------------------------|-------------------------------------|-----------|-----|---------|------------------|--------------|-----------------|--------------------|------------|---------------|
| 1 | Regence Blueshield | 53902 | WA | HCSC | \$1,245,972 | 23.69% | \$1,238,411 | \$1,072,965 | 86.64% | 651,755 |
| 2 | Premiera Blue Cross | 47570 | WA | HCSC | \$1,150,550 | 21.88% | \$1,150,939 | \$943,702 | 81.99% | 645,356 |
| 3 | Group Health Coop. Of Puget Sound | 95672 | WA | HMO | \$596,629 | 11.35% | \$612,383 | \$524,058 | 85.58% | 313,196 |
| 4 | Group Health Options Inc | 47055 | WA | HCSC | \$263,903 | 5.02% | \$263,885 | \$231,026 | 87.55% | 135,615 |
| 5 | Washington Dental Service | 47341 | WA | HCSC | \$257,817 | 4.90% | \$258,096 | \$231,061 | 89.52% | 955,589 |
| 6 | Pacificare Of WA | 48038 | WA | HCSC | \$160,697 | 3.06% | \$161,671 | \$136,076 | 84.17% | 100,807 |
| 7 | First Choice Health Plan | 47046 | WA | HCSC | \$121,792 | 2.32% | \$123,855 | \$117,400 | 94.79% | 68,156 |
| 8 | United Healthcare Ins Co | 79413 | CT | L&D | \$119,783 | 2.28% | \$119,552 | \$102,376 | 85.63% | |
| 9 | Regencecare | 95648 | WA | HMO | \$107,726 | 2.05% | \$108,312 | \$107,209 | 98.98% | 64,188 |
| 10 | Kaiser Fndtn Health Plan NW | 95540 | OR | HMO | \$91,037 | 1.73% | \$91,443 | \$87,469 | 95.65% | 62,008 |
| 11 | Northwest Washington Medical Bureau | 47309 | WA | HCSC | \$80,337 | 1.53% | \$80,054 | \$71,399 | 89.19% | 51,360 |
| 12 | Aetna US Healthcare Inc | 95484 | WA | HMO | \$73,649 | 1.40% | \$73,161 | \$63,881 | 87.32% | 53,153 |
| 13 | Standard Ins Co | 69019 | OR | L&D | \$72,254 | 1.37% | \$71,660 | \$69,834 | 97.45% | |
| 14 | KPS Health Plans In Rehabilitation | 53872 | WA | HCSC | \$64,860 | 1.23% | \$64,764 | \$56,370 | 87.04% | 32,867 |
| 15 | Aetna US Healthcare Of WA | 47060 | WA | HCSC | \$62,098 | 1.18% | \$62,098 | \$51,076 | 82.25% | 38,223 |
| 16 | Aetna Life Ins Co | 60054 | CT | L&D | \$53,101 | 1.01% | \$52,427 | \$35,559 | 67.82% | |
| 17 | United Healthcare Of Wa | 47095 | WA | HCSC | \$43,467 | 0.83% | \$43,409 | \$38,346 | 88.34% | 14,045 |
| 18 | Unum Life Ins Co Of Amer | 62235 | ME | L&D | \$42,080 | 0.80% | \$41,900 | \$29,568 | 70.57% | |
| 19 | Regence Northwest Health | 47350 | WA | HCSC | \$31,203 | 0.59% | \$30,964 | \$29,334 | 94.74% | 18,844 |
| 20 | United Of Omaha Life Ins Co | 69868 | NE | L&D | \$27,042 | 0.51% | \$27,655 | \$15,478 | 55.97% | |
| 21 | Providence Health Plan | 95005 | OR | HMO | \$26,738 | 0.51% | \$26,327 | \$23,475 | 89.17% | 12,395 |
| 22 | Mega Life & Health Ins Co The | 97055 | OK | L&D | \$26,481 | 0.50% | \$26,286 | \$13,270 | 50.48% | |
| 23 | Continental Assur Co | 62413 | IL | L&D | \$25,166 | 0.48% | \$20,697 | \$12,408 | 59.95% | |
| 24 | Regence Health Maintenance OR Inc | 96250 | OR | HMO | \$22,711 | 0.43% | \$22,648 | \$19,132 | 84.48% | 13,659 |
| 25 | Vision Service Plan | 47317 | WA | LHCSC | \$22,614 | 0.43% | \$22,623 | \$18,175 | 80.34% | 293,104 |
| 26 | One Health Plan Of Wa | 47081 | WA | HCSC | \$19,979 | 0.38% | \$1,979 | \$13,770 | 695.88% | 15,074 |
| 27 | Guardian Life Ins Co Of Amer | 64246 | NY | L&D | \$19,951 | 0.38% | \$19,974 | \$15,367 | 76.94% | |
| 28 | Regence Bluecross Blueshield Or | 54933 | OR | HCSC | \$18,663 | 0.35% | \$18,704 | \$15,327 | 81.94% | 15,397 |
| 29 | Hartford Life & Accident Ins Co | 70815 | CT | L&D | \$18,274 | 0.35% | \$19,148 | \$17,879 | 93.37% | |
| 30 | Fortis Benefits Ins Co | 70408 | MN | L&D | \$16,108 | 0.31% | \$16,104 | \$13,194 | 81.93% | |
| 31 | Metropolitan Life Ins Co | 65978 | NY | L&D | \$15,443 | 0.29% | \$16,337 | \$7,641 | 46.77% | |
| 32 | Safeco Life Ins Co | 68608 | WA | L&D | \$15,022 | 0.29% | \$15,688 | \$8,895 | 56.70% | |
| 33 | Prudential Ins Co Of Amer | 68241 | NJ | L&D | \$14,756 | 0.28% | \$14,555 | \$14,751 | 101.35% | |
| 34 | Principal Life Ins Co | 61271 | IA | L&D | \$14,730 | 0.28% | \$15,086 | \$16,178 | 107.24% | |
| 35 | John Alden Life Ins Co | 65080 | MN | L&D | \$14,506 | 0.28% | \$14,593 | \$10,601 | 72.64% | |
| 36 | Connecticut General Life Ins Co | 62308 | CT | L&D | \$13,526 | 0.26% | \$14,383 | \$11,861 | 82.46% | |
| 37 | Great West Life & Annuity Ins Co | 68322 | CO | L&D | \$12,770 | 0.24% | \$13,440 | \$7,837 | 58.31% | |
| 38 | Continental Cas Co | 20443 | IL | P&C | \$12,735 | 0.24% | \$11,664 | \$14,895 | 127.70% | |
| 39 | Life Ins Co Of North Amer | 65498 | PA | L&D | \$12,195 | 0.23% | \$12,195 | \$12,969 | 106.35% | |
| 40 | Niaqara Fire Ins Co | 35106 | DE | P&C | \$9,844 | 0.19% | \$9,844 | \$7,800 | 79.23% | |
| All 244 Other Companies | | | | | \$240,322 | 4.57% | \$238,965 | \$168,816 | 70.64% | 85,690 |
| Totals (Loss Ratio is average)(4) | | | | | \$5,258,531 | 100.00% | \$5,247,879 | \$4,458,428 | 84.96% | 3,640,481 |

(1)L&D=Life and Disability Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, LHCSC=Limited HCSC,

(2)Also means claims and benefits incurred. (3)Washington enrollment not provided by insurance companies. (4)Totals do not represent all health coverage in Washington